



PRESS RELEASE

Solaris appoints Van Tilburg-Bastianen Groep B.V. as business partner in the Netherlands

Bolechowo, 24.02.2014

Solaris has appointed Van Tilburg-Bastianen Groep B.V. to act as an independent seller of its vehicles, covering sales and service across the Netherlands. The contract is open-ended.

Accordingly to the agreement, Van Tilburg-Bastianen Groep B.V. acts as the exclusive and independent seller of Solaris vehicles in the Netherlands. It is also responsible for providing and coordinating maintenance services, spare parts and repair of products, as well as conducting marketing activities relating to Solaris vehicles and ensuring the performance of repairs under warranty in the territory.

Solaris will offer its full range of state of the art city and intercity buses on the Dutch market, including diesel and CNG buses, hybrids and electric battery buses.

"I believe that this new partnership will support both companies' growth strategies by enabling easier access to state-of-the-art Solaris vehicles for Dutch operators. We look forward to a fruitful and long-term cooperation with our new partner", says Martin Gruber, Solaris executive board member for Sales, After Sales, Marketing and Quality Assurance.

Van Tilburg-Bastianen Groep is also very pleased with this appointment and this new partnership. "We do believe that we have an excellent product range with the very modern Solaris busses. We are in the lucky position that we did find an experienced MD, Mr Ton Rijvordt, who will be responsible for the business development of Solaris Bus Nederland B.V. TB does have already several years experience with servicing and maintaining public transport busses in Holland and in Poland. We are looking forward to our new challenge in Holland to reach a significant market share in the public transport sector" says Marc Koenders, CEO of Van Tilburg-Bastianen Groep B.V.

Founded in 1934, Van Tilburg-Bastianen Groep B.V is a well-established family company specialising in selling and servicing light and heavy commercial vehicles. The group is one of the biggest DAF dealers in Europe. With its headquarters in Breda, the group employs 600 employees in total.

Additional information:

Solaris Bus & Coach is a family company founded and owned by Solange and Krzysztof Olszewski. The company is a major European producer of city, intercity and special-purpose buses as well as low-floor trams. Since the start of production in 1996, over 10 000 vehicles have already left the factory in Bolechowo near Poznań. They are running in 28 countries. Despite its young age, Solaris has become one of the trendsetting companies in its industry. For many years it has been the indisputable leader among the suppliers of city buses in Poland as well as one of the largest suppliers of city buses in Germany.

The TB-groep, active since 1934 in the automotive and truckbranche, has grown to a professional,

durable and complete company with her headquarter in Breda. You can go to the TB-groep for purchase and service of passenger cars of the brand Volkswagen and Audi, light commercial vehicles of the brand Volkswagen (premises in Breda and Oosterhout) and for heavy commercial vehicles of the brand DAF (premises in Breda, Vianen, Gorinchem, Tiel, Goes, Hulst, Roosendaal and in Poland in Wolica, Lodz, Wyszkow, Biala Podlaska, Gora Kalwaria and Siedlce). Furthermore the TB-groep does have multi brand car leasing (TB Lease), truck rental (Combi Cargo), car rental (TB Autoverhuur / Euromobil), car damage repair (Care Schadeservice Breda and Oosterhout), truck damage repair (Roosendaal) and an occasion center in Etten-Leur and Oosterhout.

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About our company

Solaris Bus & Coach sp. z o.o. is one of the leading producers of city and intercity buses in Europe. It focuses in particular on the development of zero-emission vehicles, i. e. electric and hydrogen buses as well as trolleybuses. This has resulted in the widest zero-emission product range in the European market and a leading position in this segment with a market share of 15.2%. Nearly 25,000 Solaris vehicles have been delivered so far and they ply the streets in 850 towns and cities across 33 countries located throughout Europe as well as beyond it. Solaris is part of the Spanish CAF Group (Construcciones y Auxiliar de Ferrocarriles) S.A. From conception, to the design and manufacturing phases, all Solaris buses are produced in Poland. Moreover, all activities undertaken by the manufacturer are in line with the brand's mission, which is reflected in the motto "We are changing the image of public transport". Solaris also actively partners with public transport operators and provides them with comprehensive support in their transition to zero-emission mobility.